



Mike Lipkin

Consistency ... Excellence ... Commitment

This high-energy motivator delivers all this and more to every audience

Testimonials

"I have worked with many speakers ... you are by the far the most professional and responsive. You exceeded expectations [and] were an inspiration to watch."

—Jane Davies, Sr. Communications Specialist, Maritime Life

"Mike is regularly asked to be the kick-off speaker for a number of Deloitte Consulting training programs. I highly recommend him. Mike actually is what he teaches others to be."

—Johnnie Bobo, Partner, Deloitte Consulting (Irving)

"I've never seen [our audience] give anyone a standing ovation until they gave one to you ... You left us feeling better for having interacted with you. Generous, gracious and motivating!"

—Brad Taylor, Human Resource Director, General Mills

"Mike provided numerous truisms in a thought-provoking fashion and many Lipkinisms have already infiltrated the Abbott vocabulary! Mike is excellent at what he does. Feedback was that this was one of the best sessions ever and left them extremely motivated!"

—Acher Elfassy, National Sales Manager, Abbott Laboratories

"Congratulations on an absolutely fabulous session ... [it] was rated as the top session for the entire event. The halls reverberate with Lipkinisms now!"

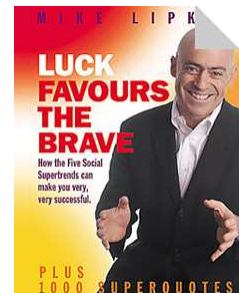
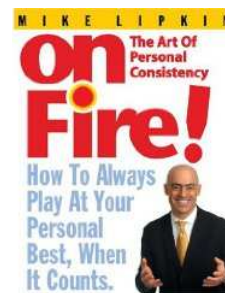
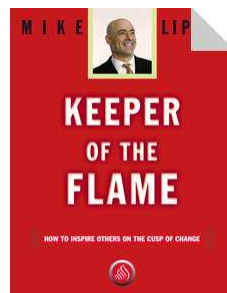
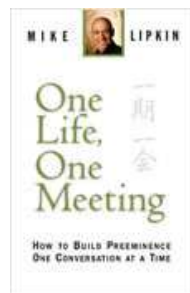
—Gaurav Rastogi, Head of Global Sales Effectiveness, Infosys Technologies Ltd.

Mike Lipkin is one of the busiest speakers on the circuit today. This popular and gifted speaker has addressed over a million people in 43 countries, delivering up to 185 programs a year. He is the president of Environics/Lipkin, a motivation company part of Environics Research Group, one of Canada's leading and most sophisticated research companies.

Not only does Mike discuss about consistency and excellence—he embodies those traits. Time after time, he delivers energetic, memorable, and humorous programs that warm the heart and build careers. With distinctive flair and passion, Mike blends an understanding of social trends with his unparalleled insights into what motivates to help people unleash their energy, broaden their vision, and boost their confidence. Mike offers 12 signature programs:

- ◆ Live Above the Line—Lipkin's 10 Laws for Sales & Service Preeminence
- ◆ Peer-to-Peer High Performance
- ◆ Reinvent Yourself for the Revolution
- ◆ How to Make People Want to Talk to You Because You Help Them Get What They Want
- ◆ One Life, One Meeting: How to Build Preeminence One Conversation at a Time
- ◆ The Ultimate Skill: How to Create Something from Nothing
- ◆ Keeper of the Flame: How to Inspire Others on the Cusp of Change
- ◆ The Power to Persuade: How to Communicate, Collaborate and Motivate like a Leader
- ◆ On Fire! The Art of Personal Consistency
- ◆ ClientBonding: Connect with Customers & Colleagues at the Deepest Level through Values
- ◆ All Together Now: How to Create and Sustain a Champion Team
- ◆ How to Profit from Nine Life-Transforming Trends

Mike is also the author of several outstanding books, including these popular titles:



ESPARZA SPEAKERS

2200 WILSON BLVD., #102-364 • ARLINGTON, VA 22201-3324

PHONE: 703.243.1620 • WEBSITE: WWW.ESPARZASPEAKERS.COM